

## **M.G. Newell Corporation**

### **OUTSIDE INDUSTRIAL SALES**

Location: Northwest Ohio & Southeast Michigan

**M. G. Newell Corporation** has been in business for over a century providing sanitary process components, controls and instrumentation, and integrated process systems to food, dairy, citrus, beverage, pharmaceutical and personal care industries. With divisions in Greensboro, North Carolina; Louisville, Kentucky; and Nashville, Tennessee, our services extend to the Mid-West, Mid-Atlantic, and Southeastern United States.

Our Louisville KY Division is seeking a professional sales representative for the Northwest Ohio and Southeast Michigan area, with a background in Industrial Sales. Mechanical Engineers with direct sales experience are encouraged to apply as well. The incumbent will have responsibility for working with engineers, purchasing agents, production managers, and contractors to sell individual pieces of equipment and promote the systems capability of the company. Responsibilities may also include assisting with start-ups, installs, and training on assigned projects and equipment.

This position requires a four year college degree and two-six years of outside sales experience and/or mechanical engineer experience in a sales setting. Candidate must possess good verbal and written communication skills, be detail-oriented, mechanically inclined and possess the ability to develop creative solutions to customer requirements. Willingness and ability to travel 25-35% of the time on average is also a requirement.

M. G. Newell is a long standing profitable corporation and EEO employer. Excellent compensation opportunity with full benefits package, relocation benefits, and car allowance.