

# **M. G. NEWELL CORPORATION**

## **JOB DESCRIPTION**

JOB TITLE: Senior Project Engineer – Nashville Division

DEPT: Engineering

SUPERVISOR: General Manager, Nashville Division

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### **PRIMARY PURPOSE:**

The primary purpose of this position is to provide cost effective engineering support to the company sales efforts, including system design, developing sales quotes and performing sales activities.

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### **JOB DUTIES:**

- Work with sales personnel and/or directly with customers in the design and pricing of a system. (Meet with the customer as needed to determine exact needs; develop recommendations and prepare drawings according to accepted engineering principles.)
- Operate CAD system to facilitate engineering drawings.
- Develop project costing and work up project quotes. Present the project quotations to the customer and promote the sale of the project.
- Provide technical support for inside and outside sales personnel, other associates and customers.
- Coordinate the availability of personnel, materials and equipment for scheduled projects. Coordinate materials purchases with the material account personnel. Coordinate the assignment of installation personnel.
- Oversee major installations through regular site visits. Insure that the project is completed according to the customer's satisfaction and that all specifications as presented have been fulfilled.
- Stay abreast of new technology in industry equipment and their applications and meet with vendors to review available products and technology.
- Select material suppliers that can best meet the requirements of each particular application at the most reasonable cost.
- Visit and assist customers during equipment breakdowns to provide technical support and coordinate repairs.
- Promote safe work practices on job sites and in the shop.

- Perform other duties as assigned.

**Skills and Qualifications:**

- Engineering Degree (BS) plus 7-10 years of experience. Mechanical Engineer preferred
- Background in food and/or fluid processing
- Experience in dairy, food or bio-pharm is preferred
- Ability to travel to customer facilities, appx 35% travel
- Excellent verbal and written communication skills a must
- AutoCAD skills are required to develop P&ID and piping layout and engineering drawings
- Experience in the area of sanitary processes is a plus
- Must be a good fit culturally for a family owned enterprise