



OUTSIDE INDUSTRIAL SALES

Location: Central/Northern Indiana & SW Michigan

Due to market growth, we seek a professional sales representative for the **central and northern Indiana and southwestern Michigan area** with a background in Industrial Sales, preferably with equipment experience relating to food and/or fluid processing, i.e. dairy, beverage, food or the bio-pharma industries. The incumbent will have responsibility for working with engineers, customers and contractor reps. to design and cost projects and sanitary equipment. Responsibilities may also include assisting with start-ups, installs and training on assigned projects and equipment.

This position requires a four year college degree and **two-six years of outside sales or plant experience**. Candidate must possess good verbal and written communication skills, be detail-oriented, mechanically inclined and possess the ability to develop creative solutions to customer processing requirements. Willingness and ability to travel 35% of the time on average.

Founded in 1885, MG Newell Corporation has a long-standing reputation in the marketplace for providing sanitary processing solutions from start to finish. This position has a base salary, along with a commission opportunity and excellent benefits package. We are an Equal Opportunity Employer.

M. G. Newell Corporation has been in business for over a century providing sanitary process components and integrated process systems to the food, dairy, citrus, beverage, pharmaceutical and personal care industries. With divisions in Greensboro, North Carolina; Louisville, Kentucky, and Nashville, Tennessee, our services extend to the Mid-West, Mid-Atlantic, and Southeastern United States. Learn more at www.mgnewell.com.